

SAN FRANCISCO DISTRICT BUSINESS OPPORTUNITIES OPEN HOUSE

LTC KEVIN P. ARNETT
DISTRICT COMMANDER/ENGINEER



US Army Corps
of Engineers®



AGENDA



- **SPN Leadership and Vision**
- **District History**
- **District Programs**
- **Contracting Opportunities**
- **Contacts**
- **Agenda for the day**
- **Questions**



SAN FRANCISCO DISTRICT LEADERSHIP

Commander & District Engineer



LTC Kev in Arnett
PhD, PE
PhD – Structural Engineering
MS – Civil and Environmental Engineering
20 years Military Service

Deputy District Commander



LTC Andrew Boggs
PE, PMP
MS – Geological Engineering
MS – Mining and Minerals Engineering
20 years Military Service

Deputy District Engr. for Project Mgmt.



Stu Townsley
BS – Environmental Science
20 years Federal Service
20 years USACE Service

Engineering & Construction

Vacant

Operations & Readiness



Nick Malasavage, P.E.
PhD - Geotechnical Engineering
MS - Geotechnical Engineering
10 years Federal/USACE
9 years Consulting

Regulatory



Jim Mazza
MS -- Environmental Science & Management
15 years USACE Service
3 years – SPN DMMO Chief

Resource Management



Rebecca Perez
BBA
22 Years USACE Service
DoD FM Certification Level 3

Contracting



Mary Fronck
BS- Marketing
12 years Federal Service
4 years USACE Service
Army Small Business
Contracting Professional of the Year-FY21

District Counsel



Merry Goodenough
JD, LL.M., MPA
40 years Federal Service
27 years USACE Service
27 years SF District

Public Affairs



Brandon Beach
MA - English
19 years Federal Service
11 years USACE Service



SPN STRATEGIC VISION & MISSION

A trusted, talented, and capable District efficiently, sustainably, and equitably delivering our mission portfolio for the Nation's prosperity.

Deliver safe and innovative navigation, flood risk, ecosystem restoration, and government facilities solutions and support for the Nation.

Values

Loyalty Duty Respect Selfless Service Honor Integrity Personal Courage

Build Trust

Build Talent

Build Capability

Collectively attract, develop, and build a diverse, inclusive, and representative workforce with the expertise and ambition to deliver, operate, and efficiently permit projects for our partners, stakeholders, and the Nation.



CURRENT SITUATION/MISSION OVERVIEW



Established: 1866 – oldest in the South Pacific Division

- 21 Congressional Districts
- > 900 Miles of Coastline

Primary Focus: Civil Works

- Navigation, Flood Risk Management, & Environmental Restoration
- Significant Regulatory mission
- Bay Area is Center of Gravity
- ~20% increase in the last decade

Healthy O&M Mission

- More than 50% of District's project budget
- Focus: Dredging, Drift Removal, & Dam/Lake Management

Embracing Regionalization

- SFVAMC Seismic Corrections
- Construction Phase Services





DISTRICT STRATEGIC PLAN



Goal 1
**Build Trust,
Talent,
Capability**

Goal 2
**Deliver
Multibenefit
Navigation
Program**

Goal 3
**Deliver
Multi-Jurisdictional
Sea Level Rise
Projects**

Goal 4
**Engineer
with
Nature**

Goal 5
**Build
Resilience to
Western
Extremes**

Goal 6
**Deliver Value
and Benefits
Equitably**

Goal 7
**Support
National
Security**





SAN FRANCISCO DISTRICT PROGRAMS: CIVIL WORKS GENERAL INVESTIGATIONS



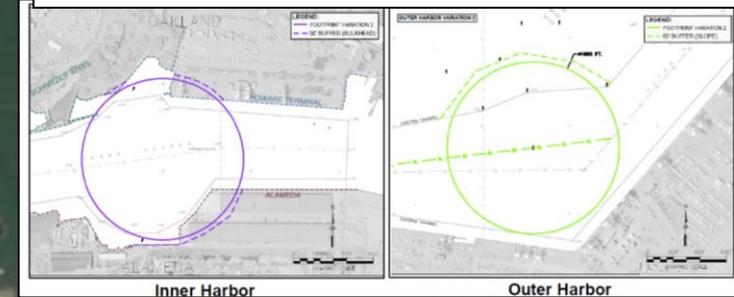
San Francisco Waterfront Flood Resilience Study

Total Construction Cost Est. \$4-5B
Managed by Tulsa District



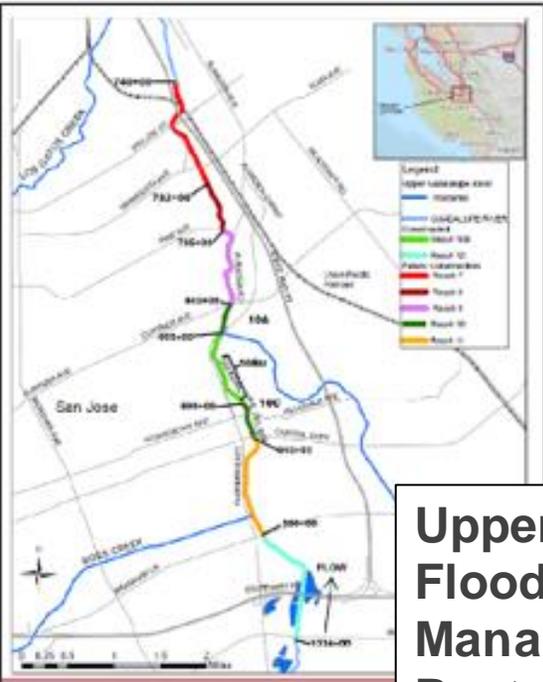
Oakland Harbor Turning Basin Widening Study

Total Construction Cost Est. \$200M



South Bay Shoreline Phase II & III Flood Risk Management/Ecosystem Restoration, Palo Alto through Sunnyvale, CA

Total Construction Cost Est. TBD



Upper Guadalupe River Flood Risk Management/Ecosystem Restoration, San Jose, CA

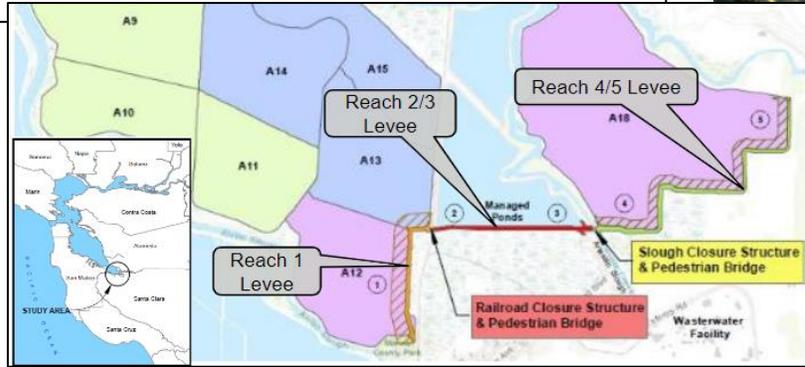
Total Construction Cost Est. TBD



SAN FRANCISCO DISTRICT PROGRAMS: CIVIL WORKS CONSTRUCTION



South San Francisco Bay Shoreline I Santa Clara County, CA



Pajaro River Flood Risk Management Watsonville, CA



Dry Creek Ecosystem Restoration Sonoma County CA



Hamilton Wetlands Restoration Project Novato, CA *Planning for project extension to Bel Marin Keys*





SAN FRANCISCO DISTRICT PROGRAMS: DREDGING & COASTAL STRUCTURES





SAN FRANCISCO DISTRICT PROGRAMS: INTERAGENCY & INTERNATIONAL SERVICES



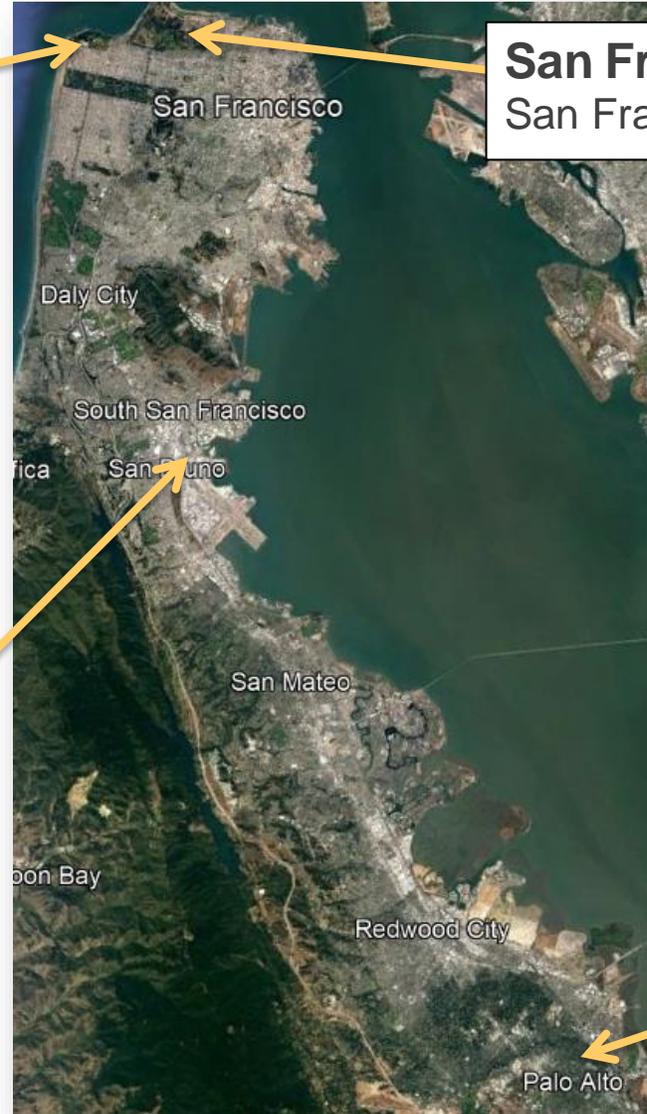
SFVAMC New Research Facility (Building 40) and Seismic Retrofit to Bldgs. 8,1,6
San Francisco, CA



San Francisco National Cemetery
San Francisco, CA



Golden Gate National Cemetery
San Bruno, CA



VAPAHCS Ambulatory Care Center and Spinal Cord Injury Center Seismic Mitigation
Palo Alto, CA





BUSINESS OPPORTUNITIES: CIVIL CONSTRUCTION – DREDGING



Project Title	Location	Estimated Value	Business Type	Solicitation Quarter
Oakland Harbor O&M	Oakland	\$10-25M	Unrestricted	2Q23
Richmond Inner Harbor O&M	Richmond	\$10-25M	Unrestricted	2Q23
Redwood City Harbor O&M	Redwood City	\$5-10M	Small Business	3Q23
Moss Landing Harbor O&M	Moss Landing	\$1-5M	TBD	TBD
San Joaquin River (Port of Stockton) O&M	San Joaquin County	\$5-10M	Unrestricted	3Q23
Sacramento River (30-ft project)	Yolo County	\$5-10M	Unrestricted	3Q23
MARAD SB	Solano County	\$1-5M	Small Business	3Q23
Suisun Bay Channel	Solano County	\$5-10M	Small Business	3Q23

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ACTUAL NOTICES AND SOLICITATIONS WILL BE POSTED TO WWW.SAM.GOV



BUSINESS OPPORTUNITIES: CIVIL CONSTRUCTION



Project Title	Location	Estimated Value	Business Type	Solicitation Quarter
Moss Landing Jetty Repair	Moss Landing	\$5-10M	TBD	TBD
Pajaro River Flood Risk Management	Watsonville	\$25-100M	TBD	4Q23
Dry Creek Ecosystem Restoration (Phase II)	Geyserville	\$5-10M	TBD	2Q23
San Francisquito Creek CAP	Palo Alto	\$5-10M	TBD	4Q23 – 1Q24
Lower Colma Creek CAP	South San Francisco	\$5-10M	TBD	1Q24

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BUSINESS OPPORTUNITIES: IIS



Project Title	Location	Estimated Value	Business Type	Solicitation Quarter
Golden Gate National Cemetery Lodge/Adm	San Francisco	\$1-5M	8a Sole Source	4Q23
Golden Gate National Cemetery Wells & Irrigation	San Francisco	\$5-10M	TBD	3Q23
San Francisco National Cemetery Lodge	San Mateo	\$1-5M	TBD	4Q23
San Francisco National Cemetery Wall Repair	San Mateo	\$1-5M	TBD	4Q23
SFVAMC Building 40 Demo	San Francisco	TBD	TBD	4Q23
SFVAMC Building 40	San Francisco	\$100M+	Unrestricted	2Q24
SFVAMC Building 8 Seismic	San Francisco	\$40M	8a Sole Source	2Q23

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BUSINESS OPPORTUNITIES: PENDING IDIQS



Project Title	Location	Estimated Value	Business Type	Solicitation Quarter
AE Hydrosurvey IDIQ	N/A	\$9M	TBD	2Q23
AE Planning IDIQ	N/A	\$20M	TBD	2Q23

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CONTRACTING WITH THE CORPS



1. Register with the System for Award Management (SAM):
Free Federal Government owned and operated web site that registration is required to do business with the Government.
2. Find information on available contracts on the Contract Opportunities Web Site: <https://sam.gov/>
3. Partnering with SPN is integral to the success of our Mission. This includes capability briefings, responses to Sources Sought/Market Research, and Open House participation

SPN Contracting Officers

Mary Fronck

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Joshua Kaimikaua

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Karen Smith

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SPN's Office of Small Business Programs

Michelle Morales, (Deputy)

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District Commander/District Engineer

LTC Kevin Arnett

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SAN FRANCISCO DISTRICT

BUSINESS OPPORTUNITIES OPEN HOUSE

February 10, 2023

Hosted online and in person at 450 Golden Gate

9:00 - 9:20 AM - Opening Remarks

San Francisco District Commander Lt. Col. Kevin Arnett will present the opening remarks, district overview, federal/industry partnerships, and 2023 program overview with a Q & A session at the end.

9:30 AM - 1 PM - Open Networking with District Staff

California/Nevada Room, Second Floor, 450 Golden Gate, San Francisco, Calif

9:30 - 9:45 AM - AE Contracts 2023

Son Ha, Chief of Engineering

9:50 - 10:10 AM - Navigation/Dredging 2023 Projects

Peter Mull, Project Manager

10:00 AM - 12:00 PM - Virtual Networking Session for Online Participants

10:15 - 10:30 AM - 2023 IIS, Civil Works and Military Construction

Anisa Jones, Program Manager, IIS, CW and MILCON;
and Neil Hedgecock, CW Program Manager

10:35 - 10:50 AM - Facilities: Services and Small Construction

Nick Malasavage, Chief of Operations

11:00 - 11:30 AM - How to do Business with USACE

Mary Fronck, Chief of Contracting

**In-Person capability briefings on February 10
can be scheduled through Mary Fronck.*



**US Army Corps
of Engineers**
San Francisco District

BOOH Wepage

<https://www.sfn.usace.army.mil/Business-With-Us/Business-Opportunities-Open-House/>



QUESTIONS

